

# ANNUAL REPORT FISCAL YEAR 2013



# A LETTER FROM OUR PRESIDENT AND FOUNDER, HOWARD SCHIFFER

Dear Friends,

2013 was a phenomenal year for Vitamin Angels.

Having seen our beneficiary numbers shoot from 2.5 million in 2008 to over 27 million in 2012, we knew that coming into 2013, building capacity would be critical to our continued growth. Vitamin Angels added 9 new people to our internal team, three new international consultants and two senior advisors. And possibly, most exciting of all, we welcomed three healthy babies (and 3 new mothers!) to the Vitamin Angels family.

Thanks to our extensive growth, I can happily say that Vitamin Angels is now the largest supplier of vitamin A to the NGO community globally. In addition to reaching more and more underserved children around the world, we've placed significant emphasis on building out our monitoring and evaluation processes to ensure that as we grow, the administration of our programs remains consistent with best practices. Vitamin Angels' ability to produce and distribute technical training courses and materials to our international field partners has expanded significantly. This year we hosted our first international training in Santa Barbara with representatives from Kenya, Nigeria, India, Haiti, Sierra Leone, Pakistan, and the U.S. on hand.



Vitamin Angels truly has become an international organization. Personally I've visited our programs in Vietnam, the Philippines, Indonesia, Guatemala, Malawi, and India this past year. At the same time, our domestic program continues to expand with the help of our first-ever, full-time U.S. program manager. In 2013 Vitamin Angels saw a 22% increase in the number of children and moms we reached in the U.S., a 75% increase in the number of states we operate in (35), and a 74% increase in the number of our domestic partners (65). Our goal to be reaching underserved populations in every state in the United States is clearly within reach.

As we approach our 20th Anniversary next year, it is time to look back and be thankful for how much we've grown, but most importantly we need to look forward and to realize how much more is now possible. We owe it to the children and women we are reaching to do all we can do to make this world a better place.

Thank you for your ongoing support.

Upwards!

HOWARD. B SCHIFFER PRESIDENT AND FOUNDER



Vitamin Angels is a 501(c)3 tax-exempt organization, incorporated in the State of California (1998) and headquartered in Santa Barbara, California. Vitamin Angels operates globally, through recipients in Africa, Asia, Latin America, and the United States; and currently supports projects in 45 countries.

Our vision is to be a leading partner for the alleviation of essential micronutrient deficiency among underserved and at-risk infants and young children. Our mission continues to be to mobilize and deploy private sector resources to advance availability, access and use of micronutrients, especially vitamin A, among at-risk populations in need. In realizing our mission, we seek to reduce mortality and illness among infants and young children 6–59 months by connecting them with vitamin A; and to promote physical and cognitive development among infants and young children by connecting pregnant and new mothers, and young children 6-59 months with essential micronutrients (commonly known as multivitamins).

Vitamin Angels is driven by entrepreneurial individuals drawing upon private sector know-how and sound business practices to source and distribute essential micronutrients in the most efficient manner possible to achieve programmatic results that rest upon evidence-based research.

# VITAMIN ANGELS – AT A GLANCE

## TABLE 1.

International Vitamin A Program	FY 2013
Beneficiaries reached	27,733,500
Doses of vitamin A distributed	59,762,000
Doses of Albendazole distributed	13,801,500
Number of countries	37
Number of grantees	271
Number of implementation partners	3
International Multivitamin Program	
Beneficiaries reached	321,401
Doses of multivitamins distributed	115,704,220
Number of countries	37
Number of grantees	120
Number of implementation partners	1
Domestic Program	
Beneficiaries reached	88,836
Doses of multivitamins distributed	32,013,090
Number of states	36
Number of grantees	97
Total Program Beneficiaries/Doses	
Total Beneficiaries Reached	28,143,737
Total Doses Distributed	207,479,310
Financials	
Cash donations	10,098,796
Gifts-in-Kind	38,679,535
Total Revenues	48,778,331
Personnel	
Number of employees	26
Interns	4
Board of Directors	9
Board of Advisors	15



Fiscal Year (FY) 2013 represented a period of continued growth for Vitamin Angels. FY 2013 was the third and final year of Vitamin Angels' second Strategic Plan (FY 2011 – FY 2013).

In working to realize our vision and mission our organizational goals continue to be focused on: reaching more beneficiaries, generating more revenues, strengthening the VA brand, improving internal support services and enhancing personnel resources for the organization.

Vitamin Angels' Operational Plan for 2013 established a robust set of specific and quantified objectives in keeping with our progress toward the above identified strategic plan goals. This Fiscal Year 2013 Annual Report focuses on programmatic and financial results.



FY 2013 highlights include:

- *REACHING MORE BENEFICIARIES.* Vitamin Angels continues to report considerable success in expanding our reach to more at-risk and underserved beneficiaries globally. With the close of our second Strategic Plan period (FY 2011-2013) we are proud to report that we have continued our upward trajectory. Vitamin Angels reached a total of 24.8 million beneficiaries reached in FY 2011, and 26.7 million in FY 2012. For FY 2013, we reached 28.1 million mothers and children under five. Our domestic program continues to expand, as well, reaching 88,836 women and children in 36 states.
- *GENERATING MORE REVENUE.* A strong and reliable revenue stream is essential for maintaining existing programs and continuing to expand our reach to more individuals in need. In 2013, represented exceptional growth in income expansion thanks in large part to maintaining and growing our corporate partner base which remains the backbone of our funding. Our total income in 2013 was \$49M, representing a 62% increase over 2012. Cash income nearly doubled year-over-year from \$5.5M to \$10M and gift-in-kind contributions jumped 58% from 24.4M to 38.6M.
- *FISCAL RESPONSIBILITY.* With increased income comes a greater responsibility to maintain and continually improve fiscal management, transparency, and accountability. We remain committed to doing such as well as bringing new efficiencies to our business operations with special emphasis on financial controls and risk management. In acknowledgment of our sound fiscal management and commitment to accountability and transparency Vitamin Angels was again awarded a coveted 4-star rating from Charity Navigator (See ATTACHMENT I: AWARD NOTIFICATION LETTER FROM CHARITY NAVIGATOR)



As a service organization, we exist to fulfil our mission to mobilize and deploy private sector resources to advance availability, access and use of micronutrients, especially vitamin A, among at-risk populations worldwide. As such our primary focus, and ultimately the metric by which we measure ourselves – and by which we expect to be measured – is the number of children and women we reach with lifesaving and life changing vitamins and minerals.

It should be noted that Vitamin Angels does not formally collect or analyze health survey data as the interventions we conduct, especially vitamin A supplementation, are one of the top health interventions recommended by the WHO and UNICEF. However, we do require the field partner organizations to which we grant our products to submit reporting on a bi-annual basis to be evaluated for the number of children reached, their programs and distribution models, case studies of children served, the effects of the vitamin distributions in the communities served, and feedback about the implementation. Additionally, we have begun conducting technical field visits in targeted regions to do on-site monitoring of vitamin distributions and conduct trainings for field health service providers.

Typically health care providers and/or family care givers report that children receiving vitamin A and/or multivitamins are healthier (get sick less often), have more energy and are able to pay better attention in school. Mothers receiving prenatal vitamins regularly report having easier pregnancies and deliveries, plentiful breast milk, and bigger, healthier babies.

### OUR REACH

• *NUMBERS OF BENEFICIARIES AND NUMBER OF DOSES.* **TABLE 2** shows the total number of beneficiaries reached in 2013 and the corresponding number of doses of either vitamin A or multivitamins distributed as compared to beneficiaries reached in FY 2012. It should also be noted that Vitamin Angels distributed 13,801,500 doses of the anti-

parasitic treatment albendazole, in selected countries at the same time as we distributed vitamin A. Albendazole is an important complement to vitamin A supplementation (VAS) in countries where intestinal worms are known to be endemic because these parasites compete for available vitamin A, consequently eliminating worms increasing absorption of this critical nutrient.

In FY 2013, Vitamin Angels continued its growth in numbers of beneficiaries served while at the same time concluding a major process evaluation and a corresponding expansion of its technical assistance capacity – both of which required significant resources. Thanks to the extraordinary generosity of our donors, a robust business model, and improved operations, Vitamin Angels was still able reach more beneficiaries in FY 2013 than ever before while also taking important steps to document our results and point the way toward quality improvement.

Combined Program Performance By Beneficiaries Served and Number of Doses Distributed				
	Vitamin A Beneficiaries	Multivitamins Beneficiaries	Total Beneficiaries	Total Doses Distributed
FY 2012	26,381,250	335,061	26,716,311	181,383,360
FY 2013	27,733,500	410,237	28,143,737 <sup>[1]</sup>	207,479,310
% change	5.13%	22.4%	5.34%	14.39%

# TABLE 2. NUMBER OF BENEFICIARIES REACHED AND NUMBER OF DOSES DISTRIBUTED

[1] By the close of FY 2013, Vitamin Angels mobilized and deployed sufficient vitamin A to reach nearly approximately 20% of unmet global need for vitamin A.

COUNTRIES IN WHICH PROGRAMS OPERATE. Vitamin Angels' programs operated in 45 countries in FY 2013. This reflects Vitamin Angels' prioritization of vitamin A supplementation (VAS) projects in countries where partnership are already established as well as identifying and qualifying new NGO partners in countries experiencing moderate to severe vitamin A deficiency (VAD) as defined by the World Health Organization (WHO).

**TABLE 3** shows a breakdown of each country in which Vitamin Angels operated in FY 2013 and the number of beneficiaries in each country receiving vitamin A and/or multivitamins. \*Note because some children receive both bi-annual vitamin A and daily multivitamins the total beneficiary count from this table will not match the beneficiary count in **TABLE 2**.

Countries Served and Beneficiaries Reached				
	Vitamin A	Albendazole	Children's Multis	Prenatal Multis
AFRICA	13,718,250	2,232,750	8,102	90,116
Burundi	1,022,750	502,250	0	851
Cameroon	249,000	41,500	537	1,701
Chad	811,000	0	0	473
Congo	6,000	0	0	0
DR Congo	49,500	37,500	0	0
Equatorial Guinea	3,000	0	0	378
Ethiopia	0	0	800	1,701
Ghana	387,250	117,750	200	10,264
Kenya	309,500	3,500	150	46,683
Madagascar	1,000	0	400	567
Malawi	3,413,250	6,750	0	8,505
Mozambique	997,500	0	0	0
Niger	70,000	50,000	0	0
Nigeria	200,250	147,000	0	6,048
Sierra Leone	120,500	65,500	2,474	1,701
Somalia	88,000	75,000	0	0
South Sudan	99,000	80,000	0	10,206
Swaziland	45,750	0	0	0
Tanzania	88,250	70,000	2,392	0
Тодо	1,000	1,000	267	0
Uganda	3,725,250	787,000	883	95
Zambia	2,030,500	248,000	0	945
ASIA	11,180,500	3,902,250	19,572	55,661
Afghanistan	14,750	5,250	2,759	3,402
Cambodia	0	0	6,780	0
Gaza OPT	120,500	0	2,600	1,701
West Bank OPT	85,000	0	0	0
India	4,926,500	2,471,000	1,600	23,814
Myanmar	0	0	167	95
Nepal	0	0	0	567
Philippines	72,500	32,500	4,000	5,198
Pakistan	5,250	40,000	0	473
Uzbekistan	0	0	0	20,412

# TABLE 3. COUNTRIES SERVED AND BENEFICIARIES REACHED IN EACH

Vietnam	5,956,000	1,353,500	1,667	0
LATIN AMERICA	2,834,750	765,750	70,746	77,205
Belize	32,500	0	5,919	5,576
Colombia	2,500	0	0	0
Dominican Republic	1,005,500	34,500	8,767	2,079
Ecuador	0	0	300	189
El Salvador	226,750	186,500	1,200	1,701
Guatemala	18,250	10,250	3,467	15,309
Haiti	214,250	60,500	27,595	18,143
Honduras	651,750	1,250	4,600	22,491
Mexico	0	0	100	1,701
Nicaragua	677,500	470,750	15,399	8,789
Panama	4,750	1,000	1,600	662
Peru	1,000	1,000	1,800	567
<u>USA</u>	0	0	42,874	45,962
	27,733,500	6,900,750	141,293	268,943

• *NUMBER OF GRANTEES AND IMPLEMENTATION PARTNERS.* **TABLE 4** shows the number of grantee and implementation partnerships in which Vitamin Angels participated in FY 2013 as compared to FY 2012. Vitamin Angels experienced a 56% increase in grantee partnerships in FY 2013. It is anticipated that our emphasis on "project" oriented relationships will continue for the foreseeable future and will provide a foundation for continued growth and presence by Vitamin Angels in priority countries for VAS and essential multivitamin supplementation.

Number of Vitamin Angels Grantees & Implementation Partners			
	2012	2013	
Grantees	267	418	
Implementation Partners	4	4	

TABLE 5. NUMBER OF PROJECT PARTNERSHIPS IN FY 2012 - FY 2013



Vitamin Angels is extremely grateful for the benefit gained as a result of key partnership. In FY 2013, Vitamin Angels continued to develop, or initiated productive relationships, in three broad groups: grantees and implementation partners, technical counterpart agencies, and manufacturing and commercial technical representatives.

- *GRANTEES.* In FY 2013, Vitamin Angels continued to expand our network of grantees which immediately translated into an increased ability to distribute micronutrients to a larger pool of beneficiaries. An important element of Vitamin Angels' success is our ability to leverage our resources against those of our grantee and implementation partner organizations. Indeed, Vitamin Angels believes that we are able to leverage more in value from our local partners than the value of the products we actually distribute to partners – consequently every donation made to Vitamin Angels is subject to a significant multiplier effect.
- *TECHNICAL COUNTERPART AGENCIES.* Vitamin Angels maintained strong relationships with several groups that we collectively refer to as technical counterpart agencies groups with whom we interact, share experiences, or cultivate technical exchanges in a spirit of sharing information in an effort to strengthen Vitamin Angels' programs and projects. Interaction with such groups provides access to global leaders who are working to set international micronutrient policy and conduct relevant research, and provides opportunities for Vitamin Angels to grow in technical competence or improve our program operations.
- MANUFACTURING AND COMMERCIAL REPRESENTATIVES. Vitamin Angels' program and project quality was positively impacted by technical resources found in the private sector. Several manufacturing and other commercial technical service providers donated significant time, energy, and resources to support the technical quality of Vitamin Angels programs and projects.



As an organization that relies exclusively on private contributions, Vitamin Angels knows that sophisticated donors rely on performance, accountability, and transparency when choosing the beneficiary of their charitable giving. In order to fulfill our mission and maintain the trust of our donors, it is our responsibility to manage the contributions we receive with great care.

Vitamin Angels remains committed to reaching the children most in need with essential nutrients in the most efficient and effective way possible. We value every donation because we know it will help give children around the world the chance for a brighter future.

We would like to recognize contributions from groups in four broad categories:

- *CORPORATE CASH DONORS.* In 2013, Vitamin Angels continued to leverage relationships with private companies which made donations of cash through philanthropic giving and cause-marketing fundraising initiatives.
- *GIFT-IN-KIND DONORS.* Corporate contributions of raw materials, services, or finished product are essential to the continuation of Vitamin Angels' programs. Of particular need are high dose vitamin A, essential multivitamins or children and pregnant and nursing mothers, and albendazole.
- SERVICES DONORS. In FY 2013, Vitamin Angels received significant support through volunteered time and professional services rendered in fields ranging from legal counsel to shipping and logistics and advertising space.
- *INDIVIDUAL DONORS.* Numerous individuals supported Vitamin Angels through cash donations or personal fundraising efforts including parties held to benefit the organization and athletic events to raise money, among others.

For a complete list of Vitamin Angels' cash, gift-in-kind, and services donors please refer to **ATTACHMENT II: 2013 CONTRIBUTORS TO VITAMIN ANGELS**.



Vitamin Angels enjoyed particularly strong financial performance in FY 2013. Key accomplishments for FY 2012 include:

- 62% increase in total revenue,
- Improved efficiency as measured by program expenditures as a percentage of total expenditures, and
- Recognition by Charity Navigator reflected in Vitamin Angels achieving a sixth consecutive 4-star rating.

VITAMIN ANGELS's financial performance is summarized in TABLE 6.

Financial Performance in FY 2011 and FY 2012			
	FY 2012	FY 2013	% Change
Cash Revenues	\$5,501,785	\$10,098,796	83%
Gifts-in-Kind Revenues	\$24,438,450	\$38,679,535	58%
Total Revenues	\$29,940,239	\$48,778,331	62%
Charity Navigator Rating	4 stars	4 stars	-

TABLE 6. VITAMIN ANGELS FINANCIAL PERFORMANCE BY FISCAL YEAR

*Revenues.* TABLE 6 shows Vitamin Angels experienced an 83% increase in cash revenues in FY 2013 as compared to FY 2012, an increase that is attributable to improvements in Vitamin Angels' Development operations and a heightened brand profile. Vitamin Angels experienced a 58% increase in gifts-in-kind (GIK) during FY 2013 as compared to FY 2012.

*CHARITY NAVIGATOR.* Vitamin Angels is again pleased and honored to receive a 4-star rating from Charity Navigator in FY 2013. Please see **ATTACHMENT I: AWARD NOTIFICATION LETTER FROM CHARITY NAVIGATOR**.



As Vitamin Angels second strategic plan period (FY 2011-2013) comes to a close, we look back with a sense of immense achievement and forward with a sense of confidence, enthusiasm, and purpose.

As a result of much hard work, during the next strategic plan period the opportunity to reach 100 million children is within reach, and the goal of performing at a world-class level is now possible. Significant growth and investment (including a doubling of expenditures) will be required specifically in the first year of the plan to build the capacity that will be necessary to achieve long-term success. This is investment will be made based on much thought, analysis and consideration for the future well-being of the organization and the beneficiaries we serve.

#### ATTACHMENT I: AWARD NOTIFICATION LETTER FROM CHARITY NAVIGATOR



139 Harristown Rd • Glen Rock, NJ 07452 phone (201) 818-1288 • fax (201) 818-4694 www.charitynavigator.org

July 1, 2013

Howard Schiffer Vitamin Angels P.O. Box 4490 Santa Barbara, CA 93140

Dear Howard Schiffer:

On behalf of Charity Navigator, I wish to congratulate Vitamin Angels on achieving our coveted 4-star rating for sound fiscal management and commitment to accountability and transparency.

As the nonprofit sector continues to grow at an unprecedented pace, savvy donors are demanding more accountability, transparency and quantifiable results from the charities they choose to support with their hard-earned dollars. In this competitive philanthropic marketplace, Charity Navigator, America's premier charity evaluator, highlights the fine work of efficient, ethical and open charities. Our goal in all of this is to provide donors with essential information needed to give them greater confidence in the charitable choices they make.

Based on the most recent information available, we have issued a new rating for your organization. We are proud to announce Vitamin Angels has earned our second consecutive 4-star rating. Receiving four out of a possible four stars indicates that your organization adheres to good governance and other best practices that minimize the chance of unethical activities and consistently executes its mission in a fiscally responsible way. Only 17% of the charities we rate have received at least 2 consecutive 4-star evaluations, indicating that Vitamin Angels outperforms most other charities in America. This "exceptional" designation from Charity Navigator differentiates Vitamin Angels from its peers and demonstrates to the public it is worthy of their trust.

Forbes, Business Week, and Kiplinger's Financial Magazine, among others, have profiled and celebrated our unique method of applying data-driven analysis to the charitable sector. We evaluate ten times more charities than our nearest competitor and currently attract more visitors to our website than all other charity rating groups combined, thus making us the leading charity evaluator in America. Our data shows that users of our site gave more than they planned to before viewing our findings, and in fact, it is estimated that last year Charity Navigator influenced approximately \$10 billion in charitable gifts.

We believe our service will enhance your organization's fundraising and public relations efforts. Our favorable review of Vitamin Angels' fiscal health and commitment to accountability & transparency will be visible on our website as of July 1st.

We wish you continued success in your charitable endeavors.

Sincerely,

Ken Berger President & Chief Executive Officer

# www.clarifynavigator.org

### ATTACHMENT II: 2013 CONTRIBUTORS TO VITAMIN ANGELS

Our work is made possible through the generosity of thousands of committed individuals who believe that every child has a right to live a healthy and productive life. Our heartfelt thanks to those companies listed here and to all the angels who make our work possible. Through your donations, you are helping build a brighter future for children worldwide. Thank you, Vitamin Angels.

2013	CONTRIBUTO	RS*
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<u>\$5 MILLION+</u> Walgreens The Worm Project ProCaps Laboratories

<u>\$1 MILLION+</u> Finest Nutrition Vitamin World / NBTY

### <u>\$500,000+</u>

Bayer/Flintstones ™ Martha Stewart Essentials Ocean Blue vitaminwater Vitamin Shoppe Industries, Inc.

<u>\$100,000+</u>

Barlean's Organic Oils, LLC Cardioviva Citracal Gencor Herbalife Herbfarm One a Day

### <u>\$50,000+</u>

Emergen-C [Pfizer Inc.] Garden of Life Healthwell Ventures / Nutragenetics Osteo Bi-Flex Puritans Pride Purity Products Nature's Bounty Neptune Technologies & Bioressources Inc. Smarty Pants Inc. Twinlab Corporation USP Labs LLC NOW Foods Sabinsa Technophar Tishcon Tricor Braun

\$250,000+ Centrum Doctor's Best Irwin Naturals Nature Made Nature's Value Neocell Pure Life Renew Life Super Nutrition Swisse Vibrant Health Vitamer/Vitaceutical Capsugel Natural Factors/DSM Rainbow Light Nutritional Systems Vitaquest

Pharmachem Laboratories, Inc. Natrol Schiff Nature's Way / Alive! Univera, Inc. Whole Foods Market

### <u>\$25,000+</u>

AIDP, Inc. Health First Network Marine Nutriceutical Corp. Metagenics New Chapter, Inc. NutraClick Package All Corp Pharmaca Private Label Nutraceuticals / Planet Fulfillment Sprouts UNFI Foundation Vitaquest International, LLC Walman Optical

#### <u>\$10,000+</u>

AIDP Alpha Packaging Arizona Nutritional Supplements Batory Foods Bodybuilding.com Cornerstone DesignWorx Emerson Ecologics EuroPharma Glanbia Glanbia PLC Gold Coast Ingredients Horn Ingredients by Nature

#### <u>\$5,000+</u>

Aker BioMarine Albion Minerals Amazing Grass AnMar International Axiom Foods Inc. (growing naturals) **Barrington Nutritionals BI Nutraceuticals BNRG - Power Crunch** Boiron USA Bricker Labs BSN Caltrate Cepham Inc. Clean Program Colorcon, Inc. Connolis LLC Cytosport Danisco **Direct Digital DSM Nutritional Products** Dymatize Enterprises, LLC Food Matters Fruitful Yield Generichem Genuine Health Harper Belle H & M USA, Inc. Healthy Beverage Expo - FW Media Event HerbaKraft Inc. Himalaya Herbal Healthcare Horphag Research USA Inc. Indena USA, Inc. Innovatical Laboratories LLC **ISS Research** Jarrow Formulas

IVC KGK Syngergize Inc. Las Vegas color graphics Lonza Lonza Inc. LycoRed Matys Healthy Products, LLC Muscle Milk NHK Laboratories Optimum Nutrition Platinum Press Six Star Pro Nutrition Stauber Performance Ingredients Virgo Publishing, LLC

# Kaneka Nutrients

Kyowa Hakko USA, Inc. Lang Naturals, Inc. Leiden Cabinet Co. Life Nutrition Maximum Human Performance MHP MegaFood **MOM Enterprises** Naturade Natural Factors NATUREX Inc. Nordic Naturals, Inc. **NSF** International Nutri-Force Nutrition **Orenda International LLC** Organic India Presence Marketing **Pure Prescriptions** Rasi Labs **Reserve Life Organics LLC** Skechers Soapbox Soap LLC Snap Candy SPINS, Inc. Stauber Performance Ingredients Swanson Health Products Teeccino Caffe. Inc Threshold Enterprises (Source Naturals) **Topco Associates LLC** United Pharma LLC Unyson Logistics Viva Labs (Everest Nutrition) Weatherchem Corp.

Note: Contribution values reflected here are consistent with Vitamin Angels recognition policy and do not necessarily reflect direct cash donation values or align with our audited financial information. See our financial statements for more information.

### 2013 SERVICES CONTRIBUTORS

Goodwin Procter Amazing Wellness Magazine Bridgecity Studio Breedlove Crown Relocations- US & India DSM Nutritional Products Dicentra Freeform Grazie Media Ingredients Insight John S James, Co. Lightyear Media Matt Dayka Natural Solutions Magazine New Hope 360 NSF Nutra Ingredients Nutritional Outlook Overnight Labels Presence Marketing Salani & Associates Select Nutrition Total Health Magazine Virgo Whole Foods Magazine Pharmacist Integrative Pharmacy Marketing Quarterly Vitamin Retailer

### OUR BOARD LEADERSHIP

Our distinguished board members bring invaluable experience from the corporate, academic, and non-profit worlds to inform and enhance our efforts. We thank the following individuals for their invaluable support.

### **Board of Directors**

Dr. Clayton Ajello Dr. Robert Black Michelle Goolsby Joanne Gray Robert Parker Howard Schiffer Tom Tolworthy Peter van Stolk James Hamilton

#### **Board of Advisors**

Tom Aarts Elliott Balbert Jeff Brams Dave Brubaker Peter Hefele Scott Holmes Barclay Hope Doug Jones Angela Kelly Dr. Luis Pacheco Samantha Prasad Patrick Rea John Rubey Jim Tonkin Anthony Zolezzi Vitamin Angels is dedicated to reducing child mortality worldwide by advancing availability, access and use of essential nutrients among at-risk populations in need. Join us.

### **Contact Vitamin Angels:**

Mail: P.O. Box 4490 Santa Barbara, CA 93140

### Packages:

111 West Micheltorena Street Suite #300 Santa Barbara, CA 93101

### General correspondence:

info@vitaminangels.org tel: 805-564-8400 fax: 805-564-8499

### Get Involved:

To make a monetary donation visit: <u>vitaminangels.org/donate-funds</u> or mail contributions to the address above.

### Build a corporate partnership.

Working hand-in-hand with partners in the retail and manufacturing industries, we have created innovative promotions that help achieve our shared goal of connecting children in need with essential nutrients. For more information visit: <u>vitaminangels.org/companies</u> or contact us at <u>promotions@vitaminangels.org</u>

### Make a product donation.

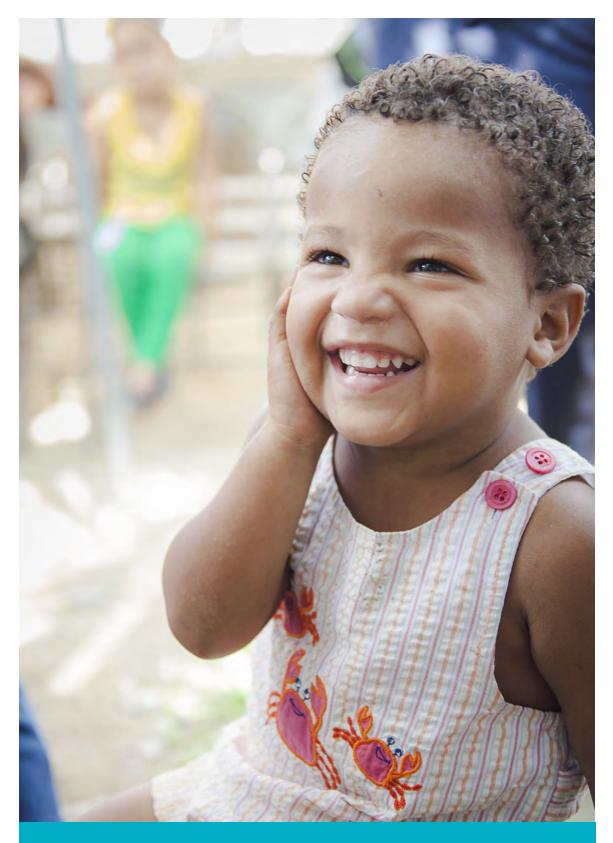
To achieve our mission of providing children with the nutritional foundation to live meaningful and productive lives, it takes more than just financial donations. Through product contributions, we partner with likeminded companies to secure the vitamins that are so vital to our success. For more information visit: <u>vitaminangels.org/contribute-product</u> or contact us at: <u>donate@vitaminangels.org</u>

### Become an implementation partner or grantee.

Qualified development organizations in the field can apply to receive supplement grants from Vitamin Angels. For more information visit: <u>vitaminangels.org/field-partners</u> or contact us at: <u>programs@vitaminangels.org</u>

### Learn more.

To learn more about global undernutrition, micronutrient deficiencies, and Vitamin Angels' solution for change, visit <u>www.vitaminangels.org</u>



Vitamin Angels I P.O. Box 4490 I Santa Barbara, CA 93140 I 805.564.8400 I vitaminangels.org